



Innovative Solutions for Life

December 11, 2025

## Analogic Corporation – Supplier Freight Guide

The following instructions are to be used when shipping material to our Salem or Canton facilities:

**PLEASE NOTE:** All shipments **MUST** include a shipment reference (Analogic PO# or Analogic Material# and RMA# if applicable) Failure to comply will result in denial of charges and bill back to shipper.

1. Unless freight is included in the unit cost, all shipments made to Analogic must be made Ex Works, freight collect (no prepay and add).
2. All US Domestic shipments (up to 150 lbs.) should be made via FedEx ground using our account number, shipping to (Salem 207196082 / Canton 894899930). **Must include shipment references.**
3. All US Domestic express shipments (up to 150 lbs.) must be approved in advance by an Analogic buyer and shipped via FedEx using our account number, (Salem 207196082 / Canton 894899930). Utilize FedEx Express service unless otherwise instructed by the buyer. **Must include shipment references.**
4. All US Domestic shipments of 150 lbs. and greater should be made utilizing XPO Logistics using our account number 330844, with freight charges billed to Analogic. XPO Logistics contact is Scott Heffernan, scott.heffernan@xpo.com. **Must include shipment references.**
5. All US Domestic express shipments over 150 lbs. must be approved in advance, utilizing the carrier as directed by Analogic personnel at the time of approval. **Must include shipment references.**
6. All international shipments up to 40 lbs./ 18 kg should be made via *FedEx International Economy* (Salem 207196082 / Canton 894899930). or *DHL International Economy* (967247401) unless instructed otherwise by Analogic. **Please check the box to make sure all Duties and Taxes are paid by Analogic.** Include Commercial Invoices w/Manufacture and Description of goods shipping, along with the Purchase Order Number. **Must include shipment references.**
7. All international shipments (excluding Canada & Mexico) of 40 lbs. and up should be made via sea freight. Utilize our freight forwarders, BDP International for Asia/Europe shipments. Air freight shipments can only be utilized if approved in advance by Analogic. BDP contact email (Import Manager) [Analogicimport@bdpint.com](mailto:Analogicimport@bdpint.com)
8. All ground and air freight shipments from Mexico & Canada of 150 lbs and up should be shipped via BDP International. [Analogicimport@bdpint.com](mailto:Analogicimport@bdpint.com)

For special shipping requirements of commodities sold to Analogic, ensure communication to the Analogic buyer of all details of the shipping method you will be arranging and all costs you will subsequently be invoiced to Analogic.